



The Timber Times

Group Expansion

2011 was another busy year for Illingworth Ingham (M/cr) Ltd. Despite the continuing economic downturn we managed to see an overall **increase in turnover of 18% year on year.**

2011 saw us still **very strong in machining and added value services including lacquering, finishing and cross cutting.** We have been able to respond to the trend whereby our customers are looking for us to provide more added value timber services.

As a family owned business with 6 branches and 115 staff we can only put our success down to the hard work of our team and the fact that we are proud of what we do and **strive to produce products of the very highest quality** due to the skill of our **highly trained machinists and timber buyers** and our thorough knowledge of the timber trade.

A key development for us in 2011 was the **acquisition of Roger Haydocks in April.** Although Roger Haydocks are a welcome addition to the group, they continue to operate independently with their own sales team and their own company ethos.

This means that in term of their day to day operations their customers will be able to see very little difference in their relationship. However, by being part of a wider group they are able to benefit from **greater stock levels and increased machining facilities.**



Acquisition of Roger Haydock...

Stick Form Windows

Having produced window and door components in our on-site mill for many years we have seen an increase in demand for our Stick Form Windows.

There are many reasons that we have seen an increase in demand, as our clients are able to benefit in the following ways:

- Reduced wastage
- You pay very little extra between having just a machined timber section to having sections finished and ready to make straight into your windows.
- Support network for overflow – no need to turn work away in peak times as we can supply the finished components ready for assembly
- We supply the machining skills required
- All CNC accuracy
- Reduced storage requirements
- Reduced lead times
- Minimum machining required after supply – only spindle machining required.

Each Stick Form Window can be produced in flush or storm-proof sections. Stick Form Windows can be supplied in any hardwood or softwood timber you would like. Softwood, engineered softwood and sapele can be provided 5 days from order, other timbers within 10 days from order.



Each stick form window includes frame, transoms, mullions and sashes. Planton or sub-cills can be provided on request.

Each window set is made to order to your required size.

We are also able to provide stick form doors with or without the frame and in a choice of softwood and hardwood timbers. Lead times are the same as for windows.

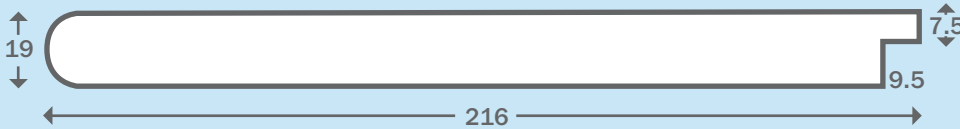
Glazing beads can be purchased separately and can be provided 7 days from order.

For more details or a competitive quote call our sales team on **0161 872 1841** and ask for a quote for **Stick Form Windows.**

End of Line Clearance!...End of Line Clearance!...

Very Limited Stocks Available – *Call now to avoid disappointment!*

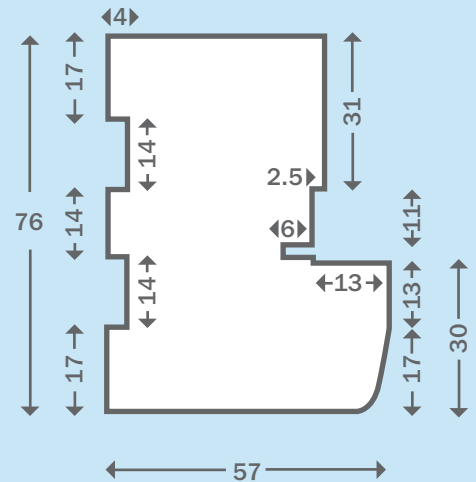
216 x 19 MDF Window Board – Foil Wrapped Sapele Finish



75% off
Normal Cost!

Call 0161 872 1841
For a Competitive Quote

Vth Redwood
Door Framing



New Product Line – Scant

Having successfully supplied StoroEnso Scant through our branches for a while, we are now also able to offer it through Illingworth Ingham (M/cr) Ltd.

- ◆ 50 x 75 Nominal
- ◆ 42 x 69 S45 SCANT
- ◆ C16 Kiln Dried
- ◆ PEFC Certified
- ◆ Lengths stocked:
2.4 metres 3 meters 3.6 metres
- ◆ Top quality – in stock

Call 0161 872 1841
For a Competitive Quote

Engineered Timbers

When you are looking for wider, thicker timber components that are strong and stable then Engineered timber could be the answer. Engineered timbers are composed of several layers of dimensioned timber glued together.



Wider and thicker timber components – without sacrificing stability!

We can produce components up to 5m long x 900mm wide by 150mm thick

Door Components	Section
Stile	72 x 120mm
Stile	72 x 95mm
Rail	72 x 200mm

Stile	63 x 115mm finger jointed 6.0 lengths
Stile	63 x 120mm
Rails	63 x 200mm
Rails	63 x 120mm

Available in European Oak, Sapele, Idigbo and Redwood

Redwood and European Oak Stiles are sold in sets of one long length and one short length.



Window Components Bespoke Orders	Hardwood lengths 1.2m & longer up to 4.5m / Softwood all 6m FJ lengths FSC/PEFC available on request
	Section
Sash or Casement (Stock Items)	63 x 63mm
	63 x 75mm
	63 x 86mm
	72 x 75mm
	63 x 58mm
	72 x 58mm
Outer Frame, Jambs, Head	96 x 63mm
	96 x 75mm
	83 x 66mm
	95 x 72mm

Available in European Oak, Sapele, Idigbo and Redwood

Stair Components	Section	Length
Newels	90 x 90mm	2.1m
Newels	90 x 90mm	2.1m
Newels	115 x 115mm	0.865m
Strings	32 x 275mm	4.2 m

Available in European Oak / White

**Call 0161 872 1841
For a Competitive Quote**

Why waste valuable labour priming and lacquering timber?



When you can take advantage of Illingworth Ingham's Universal Vacuum Coating System

Capable of
• PRIMING • LACQUERING • CLEAR SEALING

All machined items up to 63mm x 180 mm can be coated and delivered direct to site.

Our gas infra-red drying booth substantially reduces drying times for lacquered and painted timber. As the booth dries timbers from the inside out it guarantees that it will cure the timber and cross-link any polymers, thus reducing the risk of paint and lacquers not drying correctly. Drying times are substantially reduced from up to 2 days down to 40 minutes.

Advantages To You

- Clear sealing produces a wipeable finish ensuring quality of material is maintained on site.
- All mill machined items can be coated and delivered straight to site.
- Professional, long lasting finish.
- Anti-knotting available on request.
- Cost effective process - saving you time and money.

Goodbye Graham



After 24 years dedicated service Illingworth Ingham (M/cr) Ltd said a fond farewell to Graham Morris on 31st October. Graham has been a key member of the Illingworth Ingham sales team throughout the years, covering the Midlands area.

Colleagues joined Graham to celebrate his retirement with a party at Bredbury Hall.

On behalf of all his friends and colleagues we would like to wish Graham a very happy retirement.

Warm Welcome to Mark



Mark Joy joined Illingworth Ingham (M/cr) Ltd at the beginning of June to work alongside Graham at the start of a 5 month handover period. This gave Mark ample time to meet all of Graham's existing clients and many new ones too.

"It was extremely useful spending time with Graham before he retired, getting to know the clients and the area. In that time we managed to visit most clients two to three times" commented Mark.

Mark is now based in Shropshire, having re-located from Kent. Mark brings with him a wealth of experience having worked in the Timber industry for the last 13 years and has a depth of experience in hardwoods, softwoods and machining.

During his career Mark ran a timber merchant depot for 9 years, before moving on to a Product Manager role where he was responsible for buying timber. Mark has a Business Management degree, is a qualified strength grader, has attended various timber academy courses and spent time abroad visiting sawmills in Finland and Poland.

In his spare time he enjoys socialising, cooking and cycling.

Illingworth Ingham (Mcr) Ltd, Village Way, Trafford Park, Manchester M17 1AD.

**For a competitive quote, to discuss your requirements
or to arrange a visit to see our new initiatives
for yourself call **0161 872 1841****

fax **0161 872 2501 email: **office@iitimber.co.uk****

or why not visit our website **www.iitimber.com**